

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

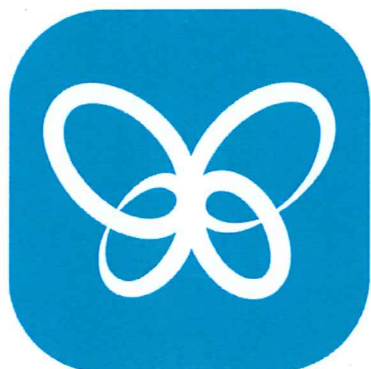
A Company Limited by Guarantee

ACN 058 430 069

FINANCIAL REPORT

FOR YEAR ENDED 30 JUNE 2016

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Hear and Say
Opening worlds

Auditor:

Jason O'Connor CPA
www.joconnorptyltd.com.au

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

A Company Limited by Guarantee

ACN 058 430 069

Statement of profit or loss and other comprehensive income

For the year ended 30 June 2016

	Note	2016 \$	2015 \$
INCOME			
Appeals and child championship		375,842	890,125
Clinical income		928,338	830,922
Donations		289,838	412,963
Fundraising event revenue		348,895	408,128
Non-operating - fundraising building		898,136	3,001,882
Grants - non operating State Government		-	1,000,000
Grants - operating State Government		1,324,281	1,305,498
Grants - trusts and foundations		428,529	390,912
Gain on Disposal		575,199	-
Interest revenue		32,240	59,520
Other income		376,795	378,960
Total Income		5,578,093	8,678,910
EXPENDITURE			
Advertising and promotion		15,334	63,397
Bad and doubtful debts		68,778	39,526
Clinical services		117,084	153,225
Consultant fees		38,716	33,166
Depreciation and impairment charges		616,636	287,191
Employee benefits expense		4,049,240	3,803,810
Fundraising expense		181,473	250,506
Insurance		66,786	71,046
Licenses and fees		35,938	41,357
Occupancy costs		131,316	193,110
Other expenses		172,374	206,152
Postage, printing and stationery		87,094	100,458
Repairs and maintenance		198,702	163,797
Telephone and internet		122,250	93,471
Travel and accommodation		111,619	118,420
Total Expenditure		6,013,340	5,618,632
Surplus / (Deficit) before income tax expense		(435,247)	3,060,278
Income tax expense	1	-	-
Surplus / (Deficit) after income tax expense for the year attributable to the members		(435,247)	3,060,278
Other comprehensive income for the year, net of tax		-	-
Total comprehensive income for the year attributable to the members.		(435,247)	3,060,278

The accompanying notes form part of these financial statements.

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

A Company Limited by Guarantee

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Statement of financial position

As at 30 June 2016

	Note	2016 \$	2015 \$
CURRENT ASSETS			
Cash on hand		100	100
Cash at bank		166,506	263,550
Cash on deposit		2,895,944	1,635,870
Accounts receivable	3	134,686	215,394
Other receivables	4	102,138	117,666
Stock on hand		4,847	4,901
Prepaid expenses		61,641	57,205
Total Assets		3,365,862	2,294,686
NON CURRENT ASSETS			
Buildings - work in progress		-	10,321,210
Property, plant and equipment	5	11,984,636	3,641,591
Available for sale financial assets		23,444	22,872
Queensland Community Foundation		10,000	10,000
Total Non Current Assets		12,018,080	13,995,673
Total Assets		15,383,942	16,290,359
CURRENT LIABILITIES			
Trade creditors		361,191	170,601
Other creditors		104,206	178,223
Committed funds		794,389	1,168,032
Provision for employee benefits		229,541	227,863
Buildings - work in progress		-	209,796
Total Current Liabilities		1,489,327	1,954,515
NON CURRENT LIABILITIES			
Provision for employee benefits		192,576	198,558
Total Non Current Liabilities		192,576	198,558
Total Liabilities		1,681,903	2,153,073
Net Assets		13,702,039	14,137,286
EQUITY			
Asset revaluation reserve		2,445,597	2,445,597
Accumulated surplus	7	11,256,442	11,691,689
Total Equity		13,702,039	14,137,286

The accompanying notes form part of these financial statements.

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Statement of changes in equity

For the year ended 30 June 2016

	Asset Revaluation Reserve \$	Accumulated Surplus \$	Total \$
Opening balance 1st July 2014	2,445,597	8,631,411	11,077,008
Other comprehensive income for year net of tax	-	-	-
Plus, current year surplus	-	3,060,278	3,060,278
Closing balance 30th June 2015	2,445,597	11,691,689	14,137,286
Opening balance 1st July 2015	2,445,597	11,691,689	14,137,286
Other comprehensive income for year net of tax	-	-	-
Plus, current year surplus	-	(435,247)	(435,247)
Closing balance 30th June 2016	2,445,597	11,256,442	13,702,039

Statement of cash flows

For the year ended 30 June 2016

	Note	2016 \$	2015 \$
CASH FLOWS FROM OPERATING ACTIVITIES			
Receipts from appeals, supporters and services		4,155,898	2,980,334
Payments to suppliers and employees		(5,923,388)	(6,190,281)
Interest received		32,240	59,520
Donations received		289,838	3,805,757
Grants received		1,456,709	3,422,632
Net cash from operating activities	6	11,297	4,077,962
CASH FLOWS FROM INVESTING ACTIVITIES			
Payments for property, plant and equipment		10,298	(7,112,561)
Disposal of plant and equipment		1,141,435	34,297
Net cash used in investment activities		1,151,733	(7,078,264)
CASH FLOWS FROM FINANCING ACTIVITIES			
Net cash used in financing activities		-	-
Net increase in cash held		1,163,030	(3,000,302)
Cash and cash equivalents at 1 July		1,899,520	4,899,822
Cash and cash equivalents at 30 June	6	3,062,550	1,899,520

The accompanying notes form part of these financial statements.

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

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Notes to the financial statements

For the year ended 30 June 2016

NOTE 1: STATEMENT OF SIGNIFICANT ACCOUNTING POLICIES

The principal accounting policies adopted in the preparation of the financial statements are set out below. These policies have been consistently applied to all the years presented, unless otherwise stated.

New, revised or amending Accounting Standards and Interpretations adopted

The company has adopted all of the new, revised or amending Accounting Standards and Interpretations issued by the Australian Accounting Standards Board ('AASB') that are mandatory for the current reporting period. Any new, revised or amending Accounting Standards or Interpretations that are not yet mandatory have not been early adopted. The adoption of these Accounting Standards and Interpretations did not have any significant impact on the financial performance or position of the company.

The following Accounting Standards and Interpretations are most relevant to the company:

- AASB 2012-3 Amendments to Australian Accounting Standards - Offsetting Financial Assets and Financial Liabilities
- AASB 2013-3 Amendments to AASB 136 - Recoverable Amount Disclosures for Non-Financial Assets
- AASB 2015-1 Amendments to Australian Accounting Standards (Parts A to C)

Basis of preparation

These general purpose financial statements have been prepared in accordance with Australian Accounting Standards - Reduced Disclosure Requirements and Interpretations issued by the Australian Accounting Standards Board ('AASB') and section 60.40 of the Australian Charities and Not-for-profits Commission Regulation 2013 (ACNC Regulation), as appropriate for not-for-profit oriented entities. These financial statements do not comply with International Financial Reporting Standards as issued by the International Accounting Standards Board ('IASB').

Historical cost convention

The financial statements have been prepared under the historical cost convention.

Critical accounting estimates

The preparation of the financial statements requires the use of certain critical accounting estimates. It also requires management to exercise its judgement in the process of applying the company's accounting policies. The areas involving a higher degree of judgement or complexity, or areas where assumptions and estimates are significant to the financial statements, are disclosed in note 2.

Current and non-current classification

Assets and liabilities are presented in the statement of financial position based on current and non-current classification.

An asset is classified as current when: it is either expected to be realised or intended to be sold or consumed in normal operating cycle; it is held primarily for the purpose of trading; it is expected to be realised within 12 months after the reporting period; or the asset is cash or cash equivalent unless restricted from being exchanged or used to settle a liability for at least 12 months after the reporting period. All other assets are classified as non-current. A liability is classified as current when: it is either expected to be settled in normal operating cycle; it is held primarily for the purpose of trading; it is due to be settled within 12 months after the reporting period; or there is no unconditional right to defer the settlement of the liability for at least 12 months after the reporting period. All other liabilities are classified as non-current.

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NOTE 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Revenue recognition

Revenue is recognised when it is probable that the economic benefit will flow to the company and the revenue can be reliably measured. Revenue is measured at the fair value of the consideration received or receivable.

Donations

Donations are recognised at the time the funds are received.

Other Donations/Bequests/Fundraising Activities

Contributions received via non-specific donations, bequests or fundraising activities and contributions to assist in the acquisition of assets, being non-reciprocal transfers, are measured at the fair value of the asset received and are recognised when the Group receives the donation or bequest or conducts the fundraising activity.

Grants

Contributions received by way of grants that have a specific objects clause attached are accounted for as reciprocal transfers and are measured at the fair value of the asset received and recognised as revenue when the Group expends the funds received for the specific purposes for which the grant was made.

Interest revenue

Interest revenue is recognised as it accrues, using the effective interest rate method.

Other revenue

Other revenue is recognised when it is received or when the right to receive payment is established.

Income tax

As the company is a charitable institution in terms of subsection 50-5 of the Income Tax Assessment Act 1997, as amended, it is exempt from paying income tax.

Cash and cash equivalents

Cash and cash equivalents includes cash on hand, deposits held at call with financial institutions, other short-term, highly liquid investments with original maturities of three months or less that are readily convertible to known amounts of cash and which are subject to an insignificant risk of changes in value.

Trade and other receivables

Other receivables are recognised at amortised cost, less any provision for impairment.

Property, plant and equipment

Land and buildings are shown at fair value, based on periodic, at least every 3 years, valuations by external independent valuers, less subsequent depreciation and impairment for buildings. The valuations are undertaken more frequently if there is a material change in the fair value relative to the carrying amount. Any accumulated depreciation at the date of revaluation is eliminated against the gross carrying amount of the asset and the net amount is restated to the revalued amount of the asset. Increases in the carrying amounts arising on revaluation of land and buildings are credited in other comprehensive income through to the revaluation surplus reserve in equity. Any revaluation decrements are initially taken in other comprehensive income through to the revaluation surplus reserve to the extent of any previous revaluation surplus of the same asset. Thereafter the decrements are taken to profit or loss.

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NOTE 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Plant and equipment is stated at historical cost less accumulated depreciation and impairment. Historical cost includes expenditure that is directly attributable to the acquisition of the items.

Depreciation is calculated on a diminishing value basis to write off the net cost of each item of property, plant and equipment (excluding land) over their expected useful lives as follows:

Class of Fixed Asset	Depreciation Rate
Buildings	5% DV
Leasehold improvements	16.32% Prime cost
Plant and equipment - at cost	10% to 40% DV
Furniture and fittings - at cost	10% to 40% DV

The residual values, useful lives and depreciation methods are reviewed, and adjusted if appropriate, at each reporting date.

An item of property, plant and equipment is derecognised upon disposal or when there is no future economic benefit to the company. Gains and losses between the carrying amount and the disposal proceeds are taken to profit or loss.

Impairment of non-financial assets

Non-financial assets are reviewed for impairment whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. An impairment loss is recognised for the amount by which the asset's carrying amount exceeds its recoverable amount.

Recoverable amount is the higher of an asset's fair value less costs to sell and value-in-use. The value-in-use is the present value of the estimated future cash flows relating to the asset using a pre-tax discount rate specific to the asset or cash-generating unit to which the asset belongs. Assets that do not have independent cash flows are grouped together to form a cash-generating unit.

Trade and other payables

These amounts represent liabilities for goods and services provided to the company prior to the end of the financial year and which are unpaid. Due to their short-term nature they are measured at amortised cost and are not discounted. The amounts are unsecured and are usually paid within 30 days of recognition.

Employee benefits

Wages and salaries and annual leave

Liabilities for wages and salaries, including non-monetary benefits, and annual leave expected to be settled within 12 months of the reporting date are recognised in current liabilities in respect of employees' services up to the reporting date and are measured at the amounts expected to be paid when the liabilities are settled.

Long service leave

The liability for long service leave is recognised in current and non-current liabilities, depending on the unconditional right to defer settlement of the liability for at least 12 months after the reporting date.

Defined contribution superannuation expense

Contributions to defined contribution superannuation plans are expensed in the period in which they are incurred.

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NOTE 1. SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Goods and Services Tax ('GST') and other similar taxes

Revenues, expenses and assets are recognised net of the amount of associated GST, unless the GST incurred is not recoverable from the tax authority. In this case it is recognised as part of the cost of the acquisition of the asset or as part of the expense. Receivables and payables are stated inclusive of the amount of GST receivable or payable. The net amount of GST recoverable from, or payable to, the tax authority is included in other receivables or other payables in the statement of financial position.

Cash flows are presented on a gross basis. The GST components of cash flows arising from investing or financing activities which are recoverable from, or payable to the tax authority, are presented as operating cash flows. Commitments and contingencies are disclosed net of the amount of GST recoverable from, or payable to, the tax authority.

NOTE 2. CRITICAL ACCOUNTING JUDGEMENTS, ESTIMATES AND ASSUMPTIONS

The preparation of the financial statements requires management to make judgements, estimates and assumptions that affect the reported amounts in the financial statements. Management continually evaluates its judgements and estimates in relation to assets, liabilities, contingent liabilities, revenue and expenses. Management bases its judgements, estimates and assumptions on historical experience and on other various factors, including expectations of future events, management believes to be reasonable under the circumstances. The resulting accounting judgements and estimates will seldom equal the related actual results. The judgements, estimates and assumptions that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities within the next financial year are discussed below.

Estimation of useful lives of assets

The company determines the estimated useful lives and related depreciation and amortisation charges for its property, plant and equipment and finite life intangible assets. The useful lives could change significantly as a result of technical innovations or some other event. The depreciation and amortisation charge will increase where the useful lives are less than previously estimated lives, or technically obsolete or non-strategic assets that have been abandoned or sold will be written off or written down.

Impairment of non-financial assets other than goodwill and other indefinite life intangible assets

The company assesses impairment of non-financial assets other than goodwill and other indefinite life intangible assets at each reporting date by evaluating conditions specific to the company and to the particular asset that may lead to impairment. If an impairment trigger exists, the recoverable amount of the asset is determined. This involves fair value less costs to sell or value-in-use calculations, which incorporate a number of key estimates and assumptions.

Long service leave provision

As discussed in note 1, the liability for long service leave is recognised and measured at the present value of the estimated future cash flows to be made in respect of all employees at the reporting date. In determining the present value of the liability, estimates of attrition rates and pay increases through promotion and inflation have been taken into account.

	2016	2015
	\$	\$
NOTE 3: ACCOUNTS RECEIVABLES		
Trade debtors	204,067	271,248
Less provision for bad and doubtful debts	(69,381)	(55,854)
	134,686	215,394

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	2016 \$	2015 \$
NOTE 4: OTHER RECEIVABLES		
Other debtors	126,567	159,929
less provision for impairment	(24,429)	(42,263)
	102,138	117,666
NOTE 5: PROPERTY, PLANT AND EQUIPMENT		
Property:		
Land at fair valuation	700,000	1,280,000
Buildings at fair valuation	1,600,000	2,520,000
Less accumulated depreciation	(406,706)	(570,072)
	1,193,294	1,949,928
Land at cost	2,000,000	-
Buildings at cost	7,082,164	-
Less accumulated depreciation	(354,108)	-
	6,728,056	-
Total Property	10,621,350	3,229,928
Plant and equipment:		
Plant and equipment	1,637,729	941,028
Less accumulated depreciation	(595,105)	(537,946)
	1,042,624	403,082
Furniture and fittings at cost	361,467	44,380
Less accumulated depreciation	(40,805)	(35,799)
	320,662	8,581
Leasehold improvements at cost	313,927	308,763
Less accumulated amortisation	(313,927)	(308,763)
	-	-
Total Plant and Equipment	1,363,286	411,663
Total Property, Plant and Equipment	11,984,636	3,641,591

2015:	Property \$	Plant and Equipment \$	Total \$
Balance at the beginning of year	3,332,556	290,436	3,622,992
Additions	-	340,087	340,087
Transfers	-	-	-
Disposals	-	(34,297)	(34,297)
Depreciation expense	(102,628)	(184,563)	(287,191)
Carrying Amount at End of Year	3,229,928	411,663	3,641,591

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

A Company Limited by Guarantee

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NOTE 5: PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

2016:	Property \$	Plant and Equipment \$	Total \$
Balance at the beginning of year	3,229,928	411,663	3,641,591
Additions	9,082,164	1,018,952	10,101,116
Transfers	-	-	-
Disposals	(1,141,435)	-	(1,141,435)
Depreciation expense	(549,307)	(67,329)	(616,636)
Carrying Amount at End of Year	10,621,350	1,363,286	11,984,636
		2016 \$	2015 \$

NOTE 6: CASH FLOW INFORMATION

Surplus / (Deficit) attributable to the members	(435,247)	3,060,278
Adjustments for non-cash items:		
Depreciation and impairments	616,636	287,191
Bad Debts	(4,307)	(16,370)
Diminution / (revaluation) in shares	(572)	(556)
Changes in assets and liabilities:		
(increase) / decrease in trade and other receivables	100,543	110,228
(increase) / decrease in prepayments	(4,436)	2,733
(increase) / decrease in stock on hand	54	(4,901)
Increase / (decrease) in trade payables	190,590	(270,255)
Increase / (decrease) in provision employee entitlements	(4,304)	21,230
Increase / (decrease) in committed funds	(373,643)	886,584
Increase / (decrease) in other liabilities	(74,017)	1,800
	11,297	4,077,962
b. reconciliation of cash		
Cash on hand	100	100
Cash at bank	166,506	263,550
Cash on deposit	2,895,944	1,635,870
	3,062,550	1,899,520
Less bank overdraft	-	-
	3,062,550	1,899,520

NOTE 7: EQUITY - ACCUMULATED SURPLUS

Accumulated surpluses at the beginning of the year	11,691,689	8,631,411
Surplus / (Deficit) after income tax expense for the year	(435,247)	3,060,278
Accumulated surpluses at the end of the year	11,256,442	11,691,689

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

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	2016	2015
	\$	\$
NOTE 8: AUDITORS REMUNERATION		
Audit services	4,800	4,800
Other services	750	750
	5,550	5,550

NOTE 9: FINANCIAL INSTRUMENTS

Market risk

Interest rate risk

The company is not exposed to any significant interest rate risk.

NOTE 10: CONTINGENT LIABILITIES

The company had no contingent liabilities as at 30 June 2016 and 30 June 2015.

NOTE 11: COMMITMENTS

The company had no commitments for expenditure as at 30 June 2016 and 30 June 2015.

NOTE 12: RELATED PARTY TRANSACTIONS

Transactions with related parties

There were no transactions with related parties during the current and previous financial year.

Receivable from and payable to related parties

There were no trade receivables from or trade payables to related parties at the current and previous reporting date.

Loans to/from related parties

There were no loans to or from related parties at the current and previous reporting date.

NOTE 13. EVENTS AFTER THE REPORTING PERIOD

There are no known matters or circumstances that have arisen since 30 June 2016 that have significantly affected, or may significantly affect the company's operations, the results of those operations, or the company's state of affairs in future financial years.

NOTE 14: MEMBERS' GUARANTEE

The company is limited by guarantee. If the company is wound up, the constitution states that each member is required to contribute a maximum of two dollars towards meeting any outstanding obligations of the company.

NOTE 15: COMPANY DETAILS

The registered office and principal place of business of the company is:

29 Nathan Avenue, Ashgrove, QLD 4060

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

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DIRECTORS' DECLARATION

Per section 60.15 of the Australian Charities and Not-for-profits Commission Regulation 2013

- a. the attached financial statements and notes thereto comply with the Australian Accounting Standards – Reduced Disclosure Requirements.
- b. The attached financial statements and notes thereto give a true and fair view of the company's financial position as at 30 June 2016 and of its performance for the financial year ended on that date;
- c. There are reasonable grounds to believe that the company will be able to pay its debts as and when they become due and payable; and
- d. the financial statements and notes satisfy do satisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012 and regulations.

Signed in accordance with subsection 60.15(2) of the Australian Charities and Not-for-profit Commission Regulation 2013.

On behalf of the directors



Paul Laxon
Chairman

Dated this 13 day of September 2016

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

A Company Limited by Guarantee

ACN 058 430 069

Independent audit report

To the members of the Hear and Say Centre for Deaf Children

Report on the Financial Report

We have audited the accompanying financial report of the **Hear and Say Centre for Deaf Children**, which comprises the statement of financial position as at **30 June 2016**, statement of profit or loss and other comprehensive income, statement of changes in equity and statement of cash flows for the year then ended, notes comprising a summary of significant accounting policies and other explanatory information, and the directors' declaration.

Directors' Responsibility for the Financial Report

The directors of the company are responsible for the preparation of the financial report that gives a true and fair view in accordance with Australian Accounting Standards – Reduced Disclosure Requirements, section 60.40 of the Australian Charities and Not-for-profits Commission Regulation 2013, and for such internal control as the directors determine is necessary to enable the preparation of the financial report that is free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on the financial report based on our audit. We conducted our audit in accordance with Australian Auditing Standards. Those standards require that we comply with relevant ethical requirements relating to audit engagements and plan perform the audit to obtain reasonable assurance about whether the financial report is free from material misstatement. An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error.

In making those risk assessments, the auditor considers internal control relevant to the entity's preparation of the financial report that gives a true and fair view in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the directors, as well as evaluating the overall presentation of the financial report.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Independence

In conducting our audit, we have complied with the independence requirements of the *Australian Ethical Pronouncements*.

HEAR AND SAY - CENTRE FOR DEAF CHILDREN

A Company Limited by Guarantee

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Independent audit report (continued)

To the members of the Hear and Say Centre for Deaf Children

Opinion

In our opinion the financial report of the **Hear and Say Centre for Deaf Children** is in accordance with the *Australian Charities and Not-for-profits Commission Regulation 2013*, including:

- (i) giving a true and fair view of the company's financial position as at **30 June 2016** and of its performance for the year ended on that date;
- (ii) complying with Australian Accounting Standards – Reduced Disclosure Requirements; and
- (iii) the financial statements and notes do satisfy the requirements of the Australian Charities and Not-for-profits Commission Act 2012 and regulations.



Jason O'Connor CPA

Registered Company Auditor (No. 353931)

Liability limited by a scheme approved under Professional Standards Legislation

Dated this *16th* day of *September* 2016

Jason O'Connor CPA

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